





NUDURA INSTALLATION MONOPOUR PROJECTS TRAINING CONTACT



# FAB-FORM Financial Statements 1st Quarter 2017

## REPORT TO OUR SHAREHOLDERS

The cover is a screen shot of one of our projects located in Vancouver, BC. The builder, Jeff Langford of JDL Homes discusses all of our products and how they have improved the quality and efficiency of his foundations. For more information, go to: <a href="http://www.vancouvericf.com/nudura/jdlHomes.php">http://www.vancouvericf.com/nudura/jdlHomes.php</a>.

As always, thank you Board Members, Shareholders, and progressive Dealers and Contractors for your continued support and commitment.

The Company's independent auditors have neither reviewed nor audited these Consolidated Financial Statements.

Sincerely

Richard Fearn

President and CEO

30 May 2017

Herb Bentz

Chief Financial Officer

30 May 2017

## CONSOLIDATED STATEMENTS OF FINANCIAL POSITION

Unudited

	Notes	31 Mar 2017		31 Dec 2016	
ASSETS					
Current					
Cash		\$	94,973	\$	176,852
Accounts receivable	17		303,146		128,582
Prepaid expenses and advances			38,790		28,780
Inventory	4		229,420		299,353
Total current assets			666,328		633,567
Property and equipment	8		55,575		55,603
Deferred development	9		2,629		2,766
Patents	10		4,565		4,197
			61,768		62,566
		\$	728,097	\$	696,133
LIABILITIES					
Current					
Accounts payable and accrued liabilities	16	\$	194,633	\$	201,183
Accounts payable – related	15		148,667		148,266
Current portion of long-term debt	12		3,351		4,817
Total current liabilities			346,651		354,266
Long-term debt	12		-		-
SHAREHOLDERS' EQUITY					
Share capital	13		769,520		769,520
Deficit			(388,169)		(427,653)
			381,351		341,867
		\$	728,002	\$	696,133

Approved and authorized by the Board 30 May 2017

"Richard Fearn"	
	, Director
"Herb Bentz"	
	, Director

The accompanying notes are an integral part of these consolidated financial statements

## CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME

1<sup>st</sup> Quarter 2017 and 2016, unaudited

	Jan - Mar 17	Jan - Mar 16	Change	% Change
Sales	383,710	374,385	9,325	2.5%
Cost of sales	275,181	271,846	3,335	1.2%
Gross Profit (Percent gross profit)  Expenses	108,529 <i>28.3%</i>	102,539 <i>27.4%</i>	5,989	5.8%
Admin Expenses	27,022	31,844	-4,822	-15.1%
Interest Expense	2,634	3,353	-719	-21.4%
Selling & Marketing	35,874	19,980	15,894	79.6%
Wages & Benefits	2,868	2,365	503	21.3%
J	68,398	57,542	10,856	18.9%
Net Ordinary Income	40,130	44,997	-4,867	-10.8%
Other Income/Expense				
Forex loss	646	3,265	-2,620	-80.2%
Inventory Write-off	0	-30	30	100.0%
	646	3,235	-2,590	-80.0%
Comprehensive income	39,485	41,762	-2,277	-5.5%
Average shares outstanding	7,797,988	7,797,988		
Income per share	0.0051	0.0054		

The accompanying notes are an integral part of these unaudited consolidated financial statements

## CONSOLIDATED STATEMENTS OF CHANGES IN EQUITY

First quarter 2017 and 2016

	Share			Shareholders'	
	Shares		capital	Deficit	equity
Balance, 1 January 2016	7,797,988	\$	769,520	\$ (628,008)	\$ 141,512
Comprehensive income	-		-	41,762	41,762
Balance, 31 March 2016	7,797,988	\$	769,520	\$ (586,246)	\$ 183,274
Balance, 1 January 2017	7,797,988	\$	769,520	\$ (427,653)	\$ 341,867
Comprehensive income	-		-	39,485	39,485
Balance, 31 March 2017	7,797,988	\$	769,520	\$ (388,168)	\$ 381,352

The accompanying notes are an integral part of these unaudited consolidated financial statements

## CONSOLIDATED STATEMENTS OF CASH FLOWS

Periods ended 31 March, unaudited

	Jan - Mar 17	Jan - Mar 16
Operations		
Net Income	39,485	41,762
Amortization	4,180	4,804
	43,665	46,566
Changes in non-cash working capital items		
Accounts Receivable	-174,564	-134,356
Inventory	70,028	11,744
Prepaid Expenses & Advances	-10,011	2,275
Accounts Payable	-6,550	37,676
Accounts Payable - related	401	-1,262
Current part of long term debt	-1,466	55
	-122,162	-83,868
Investing Property and equipment	-3,014	0
Patents	-368	63
Patents		
	-3,382	63
Financing		
Long term debt repayment	<u> </u>	-11,407
Increase in cash	-81,879	-48,647
Cash at beginning of period	176,852	90,598
Cash at end of period	94,973	41,952
•	•	

The accompanying notes are an integral part of these consolidated financial statements

#### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

31 March 2017 and 2016, unaudited

### 1. Reporting Entity

Fab-Form Industries Ltd. (the "Company" or "Fab-Form") is a company domiciled in Canada and incorporated under the Company Act of British Columbia. The address of the Company's head office is Unit 19, 1610 Derwent Way, Delta BC V3M 6W1. The Company develops, manufactures and distributes proprietary technology to form concrete footings, columns, foundations and walls for building structures. The Company also exclusively distributes Helix® micro rebar into the BC market and Nudura® insulating concrete form into the Lower Mainland of BC market. The Company has traded on the TSX Venture Exchange ("TSX-V" under the symbol FBF) since 2000.

### 2. Basis of Presentation for Interim Period Reporting

These consolidated financial statements were prepared in accordance with International Financial Reporting Standards (IFRS), as issued by the International Accounting Standard Board (IASB) and the interpretations issued by International Financial Reporting Interpretations Committee (IFRIC).

The same accounting policies and methods of computation were followed in the preparation of these interim consolidated financial statements as in the consolidated financial statements for the year ended 31 December 2016.

The disclosure contained in these interim consolidated financial statements is condensed and includes only selected explanatory notes and does not duplicate or repeat disclosure reported in the consolidated financial statements for the year ended 31 December 2016 that has not changed materially since their date of issue. Accordingly, these interim consolidated financial statements should only be read in conjunction with the consolidated financial statements of the company for the year ended 31 December 2016.

#### 3. Product Sales

	Jan - Mar 17	Jan - Mar 16	Change	% Change
Fastbag	1,811	3,329	-1,517	-45.6%
Fastfoot	34,509	36,683	-2,173	-5.9%
Fast-Tube	2,846	3,848	-1,002	-26.0%
Helix	37,577	38,552	-976	-2.5%
<b>Sundry Income</b>	190	7,195	-7,005	-97.4%
Monopour	11,109	7,146	3,963	55.5%
Nudura	217,558	200,405	17,153	8.6%
Bracing	51,676	69,830	-18,154	-26.0%
<b>ICF Accessories</b>	26,433	7,398	19,035	257.3%
Total Sales	383,710	374,385	9,325	2.5%

### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

31 March 2017 and 2016, unaudited

**Total Selling & Marketing** 

### 5. Cost of Sales

	Jan - Mar 17	Jan - Mar 16	Change	% Change
<b>Total Direct Product COGS</b>	265,167	259,575	5,592	2.2%
Indirect Product COGS				
Packing Materials	552	251	301	119.9%
<b>Customer Delivery VanICF</b>	-784	0	-784	-100.0%
Brokerage	-169	0	-169	-100.0%
Amortization production equip.	1,688	3,482	-1,794	-51.5%
Production tools	0	64	-64	-100.0%
Production rental	7,639	7,259	380	5.2%
Variable Overhead	1,794	930	864	92.9%
Wages not allocated	248	264	-16	-6.1%
<b>Customer Delivery FBF</b>	-955	20	-975	-4,771.1%
<b>Total Indirect Product COGS</b>	10,014	12,270	-2,256	-18.4%
Total Cost of Goods Sold	275,181	271,846	3,335	1.2%
6. General and administration				
	Jan - Mar 17	Jan - Mar 16	Change	% Change
<b>Amortization &amp; Depreciation</b>	1,877	1,386	492	35.5%
Occupancy	3,031	3,124	-93	-3.0%
Patent & TM Maintenance Fees	205	205	0	0.0%
Professional Fees	1,945	3,143	-1,198	-38.1%
Pubco	3,601	2,094	1,507	72.0%
General expenses	14,721	9,593	5,129	53.5%
Management Fees	0	10,320	-10,320	-100.0%
Telecommunications	1,642	1,980	-338	-17.1%
Total Admin Expenses	27,022	31,844	-4,822	-15.1%
7. Selling and marketing				
	Jan - Mar 17	Jan - Mar 16	Change	% Change

35,874

19,980

79.6%

15,894

### **FURTHER INFORMATION**

31 March 2017

FAB-FORM INDUSTRIES LTD., headquartered in Delta BC, is a manufacturer and distributor of green and cost effective concrete forming products for the building industry. Its common shares trade on the Toronto Venture Exchange under the symbol "FBF".

For additional information, please contact:

#### **Herb Bentz**

Chief Financial Officer herb@fab-form.com

#### **Bruce Clark**

Secretary bruce@fab-form.com

#### **Rick Fearn**

President, CEO, CFO rick@fab-form.com

### **Chris Mattock**

Chairman of the Board chris@fab-form.com

#### **Don Russell**

Director don@fab-form.com

## FAB-FORM

Unit 212, 6333 148<sup>th</sup> Street Surrey, BC V3S 3C3, Canada (604)596-3278

Shareholders and interested investors should visit:

www.fab-form.com/investor/overview.php

www.vancouvericf.com

www.helixwest.com

www.icf-expo.com